

Leadership Fundamentals
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Define Leadership in your own words:

Leadership is _____.

Leadership also is...

- A _____, not a position.
- Not _____.
- Deals with _____ and dynamics
- Always moving _____

NOT ABOUT A POSITION

- Level 1 Leadership: _____ (Rights)
- Level 2 Leadership: _____ (Relationship)
- Level 3 Leadership: _____ (Results)
 - Momentum _____ (positive)
 - Momentum _____ (neutral)
 - Momentum _____ (negative)
- Level 4 Leadership: _____
(Reproduction)

Leaders _____ the way, _____ the way, and _____ the way

- Level 5 Leadership: _____ (Respect)

We _____ projects. We _____ people.

When people feel they are being managed like a project, they will _____ out of _____.

When people are being _____, they will _____ because you inspire them.

Good leaders have _____. Great leaders have other _____.

Develop yourself = _____

Develop the team = _____

Develop other leaders = _____

Leaders know how to lead in important areas:

Leaders know how to _____

Leaders know how to _____

Leaders know how to _____

Leaders know how to _____

Some Irrefutable Laws of Leadership

The Law of _____.

Anyone can steer the ship, but it takes a _____ to chart the course

The Law of the _____

People do what people _____

The Law of the _____.

Your _____ ability determines your level of effectiveness

Reflection / Evaluation:

The Law of the Lid Leadership Evaluation

0 – Never

1 – Rarely

2 – Occasionally

3 – Always

_____ 1). When faced with a challenge, my first thought is...who can I enlist to help, not...what can I do.

_____ 2). When my team, department, or organization fails to achieve an objective, my first assumption is that its some kind of leadership issue

_____ 3). I believe that developing my leadership skills will increase my effectiveness dramatically.

_____ TOTAL (this is your current leadership level

Your team cannot rise above your leadership lid. As the leader, it is your responsibility to grow your leadership ability in order for the team to grow and the organization to be successful.

Final thoughts / Application:

- Think about a position in which you are the leader:
 - Look at your above number. What is it?
 - Think about the 5 levels of leadership. What level are you now?

What is your next step to move your leadership lid up and to move your leadership level up to the next level?

Consider Reading:

- 5 Levels of Leadership (Maxwell)
- 21 Irrefutable Laws of Leadership (Maxwell)
- The Compound Effect (Hardy)